

**GENERAL MANAGEMENT
& LEADERSHIP**

DURATION 18 DAYS SPREAD OVER
6 MONTHS

LANGUAGE
EN

ACCELERATED MANAGEMENT PROGRAMME

**FAST TRACK FOR
UP-AND-COMING
MANAGERS**

REGISTER ON
www.solvay.edu/amp

The Accelerated Management Programme offers a comprehensive understanding of fundamental management concepts, while engaging participants in a creative thinking process to craft the best solutions for their companies.

Bruno van Pottelsberghe
Academic Director





In this highly competitive and increasingly complex world, career opportunities can present themselves when you least expect it. When that happens, young managers and high-potentials in all organisations need to acquire fundamental management tools and techniques quickly. Time to take the fast-track to leadership!

18 days (spread over 6 months) of intensive general management training for working professionals with no previous education in management. The Accelerated Management Programme (AMP) provides a broad-based, practical introduction to the main concepts and practices of management, with practical insights ready to be applied directly to the workplace. Delivered on our modern campus, the programme is anchored in the heart of Europe: the vibrant international business community of Brussels, Belgium.

The wide world of management is opening before you. We look forward to welcoming you to the next edition of Solvay's Accelerated Management Programme!

Bruno van Pottelsberghe
Academic Director

THE PROGRAMME AT A GLANCE

Location: Brussels (ULB Campus)

Duration: 18 days in 6 months,
November - April

Language: English

Weekly programme:
Day class (9am - 6pm)

Prerequisites: University diploma
or equivalent experience, and
proficiency in English

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**PRACTICAL
INFO AND
REGISTRATION**

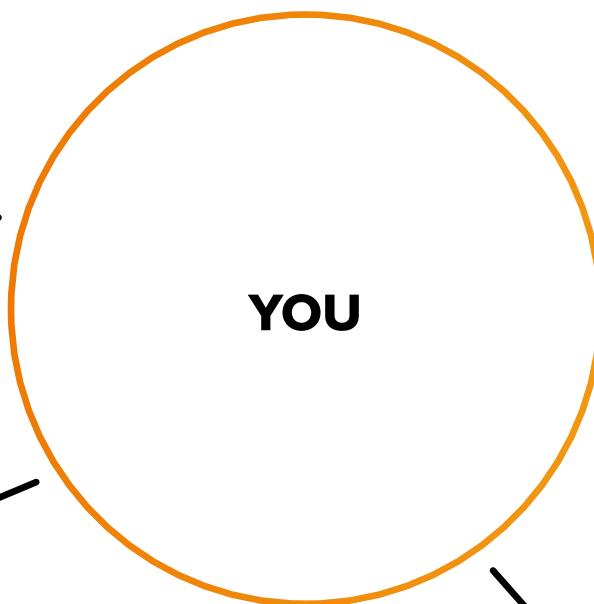
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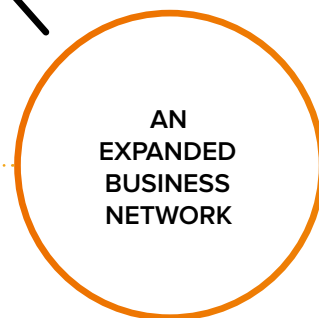
Laura Van De Vyvere
Remote Sensing and GIS
Researcher, Institut Scientifique
de Service Public (ISSeP)
Participante 2018

YOUR BENEFITS

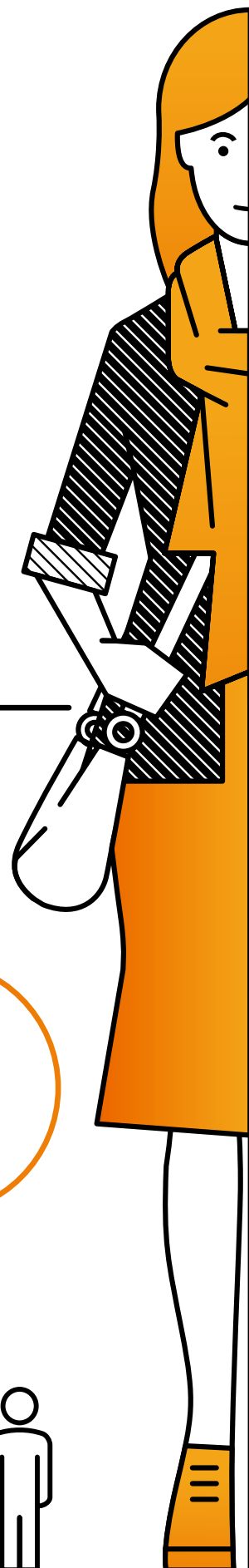
Through the AMP, you'll understand major business concepts and develop essential practical and theoretical skills.



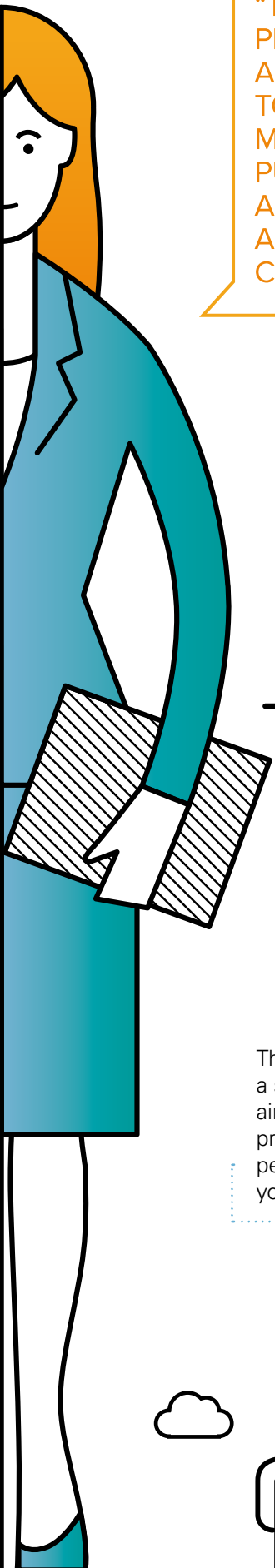
You'll master cross-functional management principles and gain a clear overview of organisational challenges in key functional areas.



Thanks to the AMP, you'll enlarge your professional network and even make life-long friends.



“THE AMP GAVE ME A COMPLETE PICTURE OF THE KNOWLEDGE AND QUALIFICATIONS NEEDED TO BECOME A GOOD MANAGER. MY COLLEAGUES HAVE SEEN ME PUT THE SKILLS INTO PRACTICE, AND BOTH MY MANAGERS AND MY TEAM HAVE GREATER CONFIDENCE IN ME.”



YOUR ORGANISATION

A NEW SET OF MANAGEMENT SKILLS

Your company will have frameworks and tools to help it achieve its strategic objectives.

IMPROVED LEADERSHIP ACUMEN

The ability to respond to new challenges that companies are facing and to drive innovation and manage change.

A PERSONAL DEVELOPMENT PLAN

This plan includes a self-assessment aimed at improving professional performance for your organisation.



PROGRAMME CONTENT

The Accelerated Management Programme (AMP) is an 18-days intensive training in general management, designed for professionals willing to acquire the fundamentals and best practices to grow in their career. It provides a broad-based, practical introduction to the main concepts of management, combined with directly applicable insights that participants can leverage immediately when they are back in their organisation.

Module 1

.....
Leadership

Module 2

.....
Accounting

Module 3

.....
Finance

Module 4

.....
Marketing

Module 5

.....
Strategy

Module 6

.....
**Project
Management**



A STEPPING STONE TOWARDS AN EXECUTIVE MBA

After completing the AMP, why not continue your transformative journey by stepping right into the Solvay Executive MBA programme? As the AMP covers Management Essentials, you can start your Executive MBA at Level 2: Leadership Essentials. Solvay Brussels School even offers a discount on tuition to all AMP graduates who enroll in our Executive MBA programme.

LEVEL 0 MANAGEMENT ESSENTIALS

OPTIONAL - 0 ECTS

To run an elective course, we need more than 12 students

PREPARATORY COURSE ON MATHS & BUSINESS STATISTICS

Taught by Marjorie Gassner and Vincenzo Verardi

This course provides participants with a basic overview of key mathematics and statistical concepts. It combines a general theoretical review with opportunities to apply mathematics and statistics to real business challenges.

PREPARATORY COURSE OF EXCEL (FINANCE AND DATABASE)

Taught by Gisèle Hites

Designed for both beginners and those with only limited experience using Microsoft Excel, this course provides a good introduction to the basic concepts of Excel. It explores the structures of the Excel workbook and demonstrates the basic techniques required for working with spreadsheets. You will learn how to easily summarize and analyse data using formulas, functions, pivots and tables and to visually present your results as charts.

LEVEL 1 - MANAGEMENT ESSENTIALS

CORE - 3 ECTS

Begin your transformational journey by building key knowledge and skills in six management areas.

FINANCIAL ACCOUNTING

Taught by Benjamin Lorent

By emphasizing the rationale for, and implications of, important concepts in accounting, this course helps develop your ability to conceptualize transactions and provide accurate accounting summaries.

FINANCE

Taught by Mathias Schmit

Corporations are confronted with two main types of decisions: capital budgeting decisions (how much to invest and what real assets to invest in) and financing decisions (securities issued to raise required cash). This course introduces participants to the basic corporate and financial concepts and tools needed to make such valuation and capital budgeting decisions.

PROJECT MANAGEMENT

Taught by Antonio Nieto-Rodriguez

The course introduces participants to the world of project management. It explains the strong link between strategy execution and project management, provides the essential skills required to be a good project manager, and shows how a project's outcome can be influenced by other elements. The course provides participants with a structured setting for familiarizing themselves with the most important ideas in project management. By the end of the course, participants will be able to apply their new project management skills and knowledge to their current and/or future jobs.

MARKETING

Taught by Virginie Bruneau

The course provides an overview of marketing in a customer-driven firm, with a focus on the key marketing skills needed to succeed in all business functions. The course also looks at how to coordinate the marketing mix to deliver on the marketing strategy. The importance of combining qualitative and quantitative concepts for effective marketing analysis is also examined.

STRATEGY

Taught by Jean-Pierre Bizet

This course takes an integrated approach to strategic management. With an emphasis on the business and corporate aspects of strategic management, we begin by reviewing the frameworks used to analyse companies competing in international markets. Next, we develop additional frameworks for analysing corporate and business strategy, international strategic alliances, diversification, and conglomerates. In addition, we introduce the conceptual tools needed to deal with the special problems presented by the service, high technology and e-commerce industries.

TEAM BUILDING & LEADERSHIP

Taught by Robert Marx

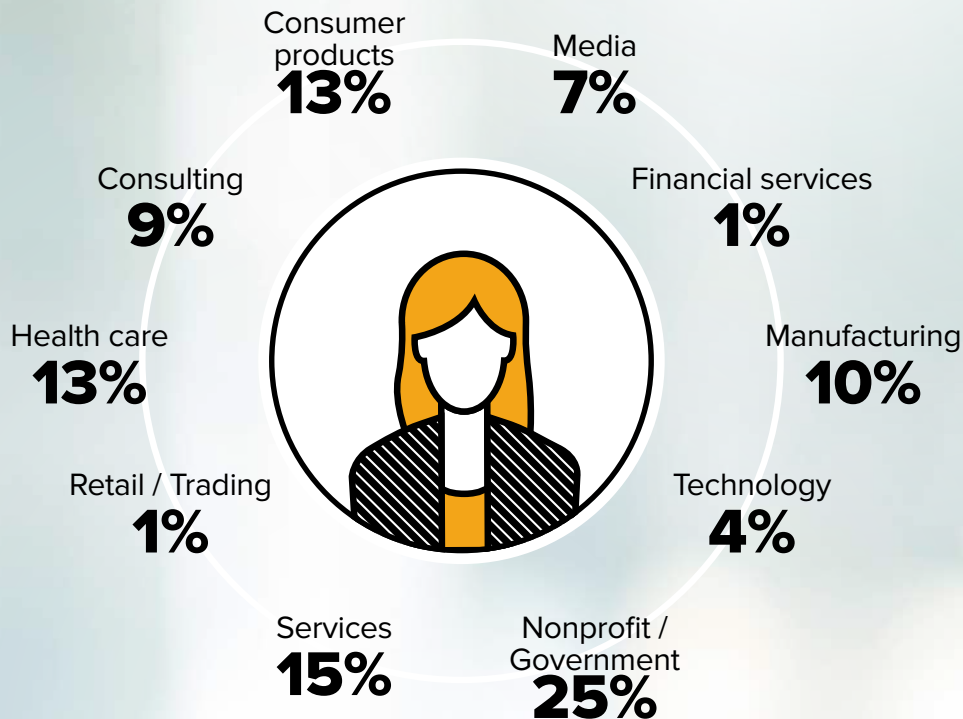
This course introduces participants to leadership and teamwork. It does so by using interactive experiential exercises where participants assume leadership roles and develop productive team activities. Self-assessment questionnaires are used to examine one's strengths and areas for further development.

THE PARTICIPANTS

ALL EMPLOYEES WITH THE AMBITION TO ENTER-OR GROW IN-A MANAGEMENT POSITION

Because participants from a variety of backgrounds and experiences bring different perspectives to the programme, Solvay aims for diversity in each AMP group. Participants are selected from a range of employment backgrounds, across various industries and sectors, from international organisations and associations to smaller owner-managed companies and consultancies.

FUNCTIONS



AVERAGE AGE

31

Men **43%** Women **57%**

PROFESSIONAL EXPERIENCE

less than 5 years
16%

5-9 years
43%

Average Years of
Experience
10

10-15 years
29%

more than 15
12%

Who is the AMP for?

- High-potential employees with the ambition to grow into a managerial position
- Recently appointed managers
- Experienced professionals moving from a more technical role or staff position (e.g. engineering, IT), to one with more supervisory or managerial authority

“

It was an enriching experience to work with so many bright people with different backgrounds and coming from various industries. AMP broadens your understanding of organizations and gives you the confidence and credibility to approach business challenges in a more comprehensive way. I've managed to boost my career and steepen my learning curve by joining a top tier consulting firm as a Change Management Consultant.”

Remco Rossè
Change Management
Consultant at Deloitte



I hold a legal position, and I wanted to broaden my vision of the company, to better manage its components and better assist it via the opinions I give. The content of the AMP programme attracted me with its very rich content, its international dimension, the quality of its participants, and the fact that it was perfectly compatible with my professional life. I've been able to put directly into practice what I learned there as part of Sodexo's global expansion. The AMP has allowed me to better understand the philosophy behind this type of evolution and communicate it in a coherent way to my team."

Caroline Aelvoet
General Counsel Benelux
Sodexo Belgium



For me, opting for the accelerated programme was a matter of timing. I was about to be promoted and I wanted this new stage in my career to be accompanied by solid training. That's why the Solvay programme, which includes a proper evaluation at the end, seemed to offer more value than similar programmes on the market."



Cédric Stappaerts
Manager Fleet
Engineering
Programs at ENGIE



The Accelerated Management Programme gave me a complete picture of the knowledge and qualifications needed to become a good manager. Next to that, it gave me some great networking opportunities. My company asked me to start up a business in Africa – so I can definitely rely on the variety of skills learned during the programme."



Maxime Claessens
Head of Client
Management
Africa at Cigna



It's important to keep learning if we want to be ready to act on the next challenges and career opportunities and bring added value to our employer. The AMP enables you to make the right decisions in order to meet performance ambitions. It helps you build full understanding of companies' priorities and the impact on different departments within the current market situation. It helps you think long-term."



Angelina Damont
Sales Manager
at Asterion
International



WHY DO PARTICIPANTS CHOOSE SOLVAY BRUSSELS SCHOOL?

1 The Business School made in Europe, in the heart of Brussels

Solvay Brussels School of Economics and Management attracts the best Belgian and European candidates because it is the only business school attached to a university – the ULB – to offer Lifelong Learning programmes in Brussels.

2 Business education connected to the professional world

The AMP, like all of Solvay Business School's programmes, follows the evolution of the market year after year to respond to the problems that you face in your daily work.

3 First-person learning

Case studies, debating sessions, visits, rich media, simulations ... At the Solvay Brussels School of Economics and Management, we like to place you at the heart of learning – utilising the immersive approach to make the content of the training more stimulating and directly applicable to real conditions.

ACCELERATED MANAGEMENT PROGRAMME

PRACTICAL INFO



DURATION

18 days in 6 months, November-April

SCHEDULE

Day class, 9am to 10pm

LANGUAGE

English

LOCATION

Solvay Brussels School (ULB Campus)
Avenue F.D. Roosevelt 42
1050 Brussels

PRICE

€10 500 (VAT exempt)

Registration, tuition, assessment, study materials and catering included.

CERTIFICATE

The Certificate of the Accelerated Management Programme is granted upon fulfilment of the individual and group assignments related to the 6 modules.

ACCEPTANCE CONDITIONS

To enter the programme, participants must hold a university degree and be proficient in English. Candidates are selected on the basis of an application form and an interview.

CONTACT US

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Programme Manager

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HOW TO REGISTER?

Visit www.solway.edu/amp

A PORTFOLIO OF PROGRAMMES TAILORED TO YOUR TRAINING NEEDS

COMPANY SPECIFIC PROGRAMMES

We can tailor the content of each programme and offer it as specific training organised within your company. We adapt it to the demands of your teams and your specific sector of activity.

More info?
csp@solway.edu

The Solway Brussels School of Economics & Management offers a full range of programmes to meet your needs throughout your professional career: general management, strategy, finance, taxation, marketing, innovation, entrepreneurship... Discover our complete range below.

LIFELONG LEARNING

Formations de courte, moyenne ou longue durée (FR et EN). Pour améliorer vos compétences de manager, développer votre carrière et vous aider à diriger des équipes de toutes tailles.

General Management

- > Sustainability Fundamentals
- > Executive Programme in Enterprise Risk Management
- > Executive MBA
- > Executive Master in Management
- > Accelerated Management Programme
- > Executive Programme en Management et Philosophies

Digital Transformation, Governance & Trust

- > Executive Master In Cybersecurity Management
- > Executive Programme in Business Analytics

Marketing

- > Executive Master in Digital Marketing and Communication

Leadership

- > Leading With Impact And Purpose
- > Leading Through Empowerment
- > Programme in People Leadership
- > Programme en Leadership Collaboratif
- > Programme in Change Leadership
- > Leadership Summer Camp
- > Leading Authentically in Digital Times

Specific Industries

- > Executive Master in Future-Proof Real Estate
- > Executive Master in International Association Management
- > Executive Master en Management des Institutions de Santé et de Soins

Finance & Tax Management

- > Finance pour Non-Financiers
- > Finance for Non-Financials
- > Executive Master en Gestion Fiscale
- > Modular Education in Financial Markets

Solvay Entrepreneurs

- > Boost & Get Ready
- > Start & Succeed
- > Lead & Grow

ADVANCED MASTERS

Designed as full-time programmes for one academic year for Master students with no or limited professional experience (max 3 years). With the right mix of theory and practice, they prepare you for the job market.

- > Advanced Master in Political Economy
- > Advanced Master in Financial Markets
- > Advanced Master in Innovation & Strategic Management

EXECUTIVE MBA

18 months programme for experienced professionals looking for a career change or a career boost. EMBA offers you the tools and insights you need to lead your transformation.

ACCELERATED MANAGEMENT
PROGRAMME

www.solvay.edu/amp

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DREAM. LEARN. LEAD.

Established in 1903, Solvay Brussels School of Economics & Management is a faculty of the Université libre de Bruxelles. It currently holds a leading position in Europe for research and education in the fields of Economics and Management. The school's core mission is to train business leaders and entrepreneurs with the ability to adapt to the ever-changing nature of Society and to shape tomorrow's world.



Solvay Lifelong Learning
BRUSSELS SCHOOL. ECONOMICS. MANAGEMENT

